FOR IMMEDIATE RELEASE

Lan 1 Partners Raytec, LED Lighting Specialists, providing a more comprehensive IP CCTV offering to Channel Partners

Tuesday 11th March 2014, Sydney, Australia: Leading IP Storage, IP Networking, IP Security, and IP CCTV distributor Lan 1, is partnering with Raytec, the world leading manufacturer of LED lighting for CCTV and general area illumination. Raytec is the newest addition to the Lan 1 portfolio and is their sole lighting partner in Australia.

Raytec has over 40 years' experience in designing and specifying lighting for major high security and critical infra-structure projects globally, and all Raytec products are UK designed and manufactured. Now with a new sales office in Melbourne, Australia, following significant growth and success in the region, Raytec is delighted to partner with Lan 1 to work together to identify new opportunities and areas for growth.

"Lan 1 has been addressing the IP CCTV channel for well over a decade, during which time they have developed a solid IP CCTV Channel Partner base. With a national presence, in-house training program, end-to-end system design services, and full range of complementary products, we know Lan 1 is the right partner for Raytec across Australia and the Pacific Islands" said Amy Quinn, Business Development Manager ANZ, Raytec.

"Raytec is a great addition to Lan 1's IP CCTV portfolio" said Basil Delimitros, IP CCTV Business Manager. *"Not only are the Raytec products interoperable with our best-of-breed cameras including Axis, MOBOTIX and Panasonic, they are tightly coupled with Milestone Systems' VMS platform, enabling management and control over lighting and other network technologies in your security system from one central platform."*

All Raytec LED illuminators provide the highest level of security and safety at night, and deliver excellent CCTV images at night, long life, low running costs and zero maintenance.

The award winning VARIO family of illuminators including VARIO IP Network Illuminators is the latest LED lighting development from Raytec. Available in Infra-Red and White-Light, VARIO illuminators help cameras to produce superior images at night and generate longer illumination distances using less power.

VARIO IP is the first network CCTV illuminator in the security industry. With VARIO IP, users can not only adjust their IP cameras remotely, but they can now control their lighting in the same way too, via web interface or video management system. Raytec network illuminators can be easily configured using the Milestone XProtect VMS, to create a smart system designed to provide event driven lighting triggered by alarms from a camera, detector or other network device. The integration is made possible via Raytec Milestone plug-in software available free of charge.

Sydney	Melbourne	Brisbane	Perth
p (02) 9318 4200	p (03) 9982 1380	p (07) 3139 0262	p (08) 6363 5776
f (02) 9319 6797	f (03) 9645 6430	f (07) 3262 3308	f (02) 9319 6797

In addition, Raytec have also launched SPARTAN – a new range of hazardous area floodlights. SPARTAN ATEX/IECEx floodlights are designed as the most efficient and most maintenance friendly solution for environments such as oil & gas, food processing and chemical plants, which require high performance and reliability in the most extreme operating conditions.

This world renowned range of products is now available at Lan 1 branches across Australia.

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Please email mbertram@Lan1.com.au for high resolution images.

About Lan 1 (http://www.lan1.com.au/)

Established in 1993, Lan 1, a Hills (ASX: HIL) business, is a value-added distributor of a range of IP Storage, IP Networking, IP Security and IP CCTV products and solutions for entry-level applications through to mission-critical enterprise networks.

Headquartered in Waterloo, Sydney, and with branch offices in Melbourne, Brisbane and Perth, Lan 1 provides strong brand name products backed by high levels of service and support. Lan 1 assists with design, configuration and implementation of its complete range of products, enabling Reseller and Integration Partners to offer very effective solutions to their customers.

About Raytec - http://rayteccctv.com

Raytec are the World leader in LED lighting for security and safety. We provide a range of LED illuminators to create a safer global environment whether used in combination with surveillance cameras or as general area lighting. Our drive is to improve the safety of any area at night and to improve the performance on any CCTV system under darkness.

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